# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K/A

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): March 6, 2025

# **BlackSky Technology Inc.**

(Exact Name of Registrant as Specified in Charter) 001-39113

Delaware

(State or other jurisdiction of incorporation)

(Commission File Number) 83-1833760 (I.R.S. Employer Identification Number)

2411 Dulles Corner Park Suite 300

Herndon, Virginia (Address of principal executive offices) 20171 (Zip code)

(571) 267-1571

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions: Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Class A common stock, par value \$0.0001 per share	BKSY	The New York Stock Exchange
Warrants, exercisable for shares of Class A common stock at an exercise price of \$92.00 per share	BKSY.W	The New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Regulation FD Disclosure

This Current Report on Form 8-K/A (this "*Amendment*") amends the Current Report on Form 8-K filed by BlackSky Technology Inc. (the "*Company*") with the U.S. Securities and Exchange Commission on March 6, 2025 (the "*Original Form 8-K*") and is being filed solely to furnish a corrected version of the press release attached as Exhibit 99.1 to the Original 8-K. Subsequent to filing the Original 8-K, the Company identified an error in the press release in the presentation of its net loss per share of common stock. This error did not affect any other portion of the press release. The Company is filing this Current Report on Form 8-K/A to furnish its updated press release, as revised, to include the foregoing revision.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Description
99.1	Press release dated March 6, 2025
104	Cover Page Interactive Data File (embedded within the inline XBRL document)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: March 6, 2025

#### BLACKSKY TECHNOLOGY INC.

By: /s/ Henry Dubois

Name: Henry Dubois Title: Chief Financial Officer



#### **BLACKSKY REPORTS FOURTH QUARTER AND FULL YEAR 2024 RESULTS**

#### First Very-High Resolution Gen-3 Satellite Delivering Imagery Five Days from Launch Company Secures Over \$150 Million in Recent Contract Awards 2025 Total Revenue Forecasted to Grow 30% Over 2024

**HERNDON, VA – March 6, 2025** – BlackSky Technology Inc. ("BlackSky" or the "Company") (NYSE: BKSY) announced the successful Gen-3 launch and imaging performance along with results for the fourth quarter and full year ended December 31, 2024.

"I'm happy to report that within 5 days of launch our new Gen-3 satellite is already exceeding customer expectations for initial very-high resolution image quality," said Brian E. O'Toole, BlackSky CEO. "The addition of very-high resolution imagery to our high-frequency monitoring constellation enables us to deliver AI-derived insights at the speed of conflict, providing our customers with advanced space-based intelligence solutions. Building on this significant milestone, we are now set to begin a regular cadence of Gen-3 satellite launches to expand our capabilities. With early Gen-3 success and a number of significant recent contract wins, we're off to a strong start to 2025."

#### Full Year Financial Highlights:

- Revenue of \$102.1 million
- Imagery & software analytical services revenue grew to \$70.1 million
- Imagery & software analytical service cost of sales<sup>(1)</sup>, as a percentage of revenue, improved to 20%
- Net loss<sup>(2)</sup> of \$57.0 million
- Adjusted EBITDA<sup>(3)</sup> improved to \$11.6 million compared to an Adjusted EBITDA loss of \$1.0 million in the prior year

<sup>(1)</sup> Cost of sales is defined as imagery and software analytical services costs and professional and engineering services cost, less depreciation and amortization expense.
<sup>(2)</sup> This represents our current estimate of net loss for the period ended December 31, 2024, which is subject to the completion of our financial closing procedures and adjustments that may result from the completion of the audit of our consolidated financial statements. As a result, this net loss estimate may differ from the actual net loss reported in our consolidated financial statements when they are completed and publicly disclosed in our Annual Report on Form 10-K.

(3) Non-GAAP financial measure. See "Non-GAAP Financial Measures" below and reconciliation table at the end of this press release.

#### Recent Highlights

- Successfully launched first Gen-3 satellite and began delivering imagery that is exceeding customer expectations for initial image quality five days after launch
- The National Reconnaissance Office extended its subscription for Gen-2 imagery services under the Electro-Optical Commercial Layer program into 2026
- Awarded a more than \$100 million seven-year subscription contract with an existing international customer for Gen-2 and Gen-3 satellite imagery
- Won multi-year contracts totaling approximately \$20 million to support India's commercial earth observation capabilities, including imagery services and a dedicated space asset
- Awarded a multi-year contract valued up to \$200 million with the National Geospatial-Intelligence Agency under the Luno B program to provide mission-critical data and analytic services
- Won a multi-million-dollar expansion contract with the Defense Innovation Unit to demonstrate space-based tactical ISR capabilities and provide on orbit operations under the TACGEO program
- Awarded a six-figure contract with a new strategic international customer to provide on-demand Gen-2 imagery, analytic services, and training on BlackSky's Spectra tasking and analytics platform
- Won a multi-year subscription contract with EMDYN, a geospatial intelligence fusion company, to deliver space-based imagery services to international customers
- Recent 2025 contract awards increases the December 31, 2024 backlog of \$261 million to approximately \$390 million

#### Financial Results

#### Revenues

Total revenue for the fourth quarter of 2024 was \$30.4 million, down \$5.1 million, or 14%, from the fourth quarter of 2023, which included a \$7 million one-time benefit under the Company's Indonesian contract. Imagery and software analytical services revenue was \$17.5 million in the fourth quarter of 2024, down \$1.6 million from the prior year period primarily due to the upfront delivery of \$2 million of imagery orders for a project received in the fourth quarter of 2023. Professional and engineering services revenue was \$12.9 million in the fourth quarter of 2024, compared to \$16.5 million in the prior year period, which included approximately \$7 million for progress to date activities on capabilities to be delivered under the Indonesian contract. Professional and engineering services contracts are milestone-based contracts that may have quarter-over-quarter revenue variability, in contrast to the imagery and software analytical services, which are typically recurring subscription-based revenues.

For the full year 2024, total revenue was \$102.1 million, up \$7.6 million, or 8%, from 2023. Imagery and software analytical services revenue was \$70.1 million, up \$4.7 million, or 7% over the prior year.

#### Cost of Sales(1)

Total cost of sales as a percentage of revenue improved to 23% for the fourth quarter of 2024, compared to 34% in the fourth quarter of 2023.

For the full year 2024, cost of sales as a percentage of revenue improved to 27%, compared to 36% in 2023.

#### **Operating Expenses**

Operating expenses for the fourth quarter of 2024 were \$29.6 million, which included \$2.8 million of non-cash stock-based compensation expense and \$10.0 million in depreciation and amortization expenses. Operating expenses for the fourth quarter of 2023 were \$28.1 million, which included \$3.0 million in non-cash stock-based compensation expense and \$10.7 million in depreciation and amortization expenses. Excluding the non-cash stock-based compensation and depreciation and amortization expenses from both years, cash operating expenses<sup>(3)</sup> for the fourth quarter of 2024 were \$16.9 million, compared to cash operating expenses of \$14.5 million for the fourth quarter of 2023. The year-over-year increase of \$2.4 million was primarily due to investments in the business, including bringing satellite production capabilities inhouse.

For the full year 2024, operating expenses were \$119.0 million, which included \$10.5 million of non-cash stock-based compensation expenses and \$43.5 million in depreciation and amortization expenses. For the full year 2023, operating expenses were \$116.7 million, which included \$10.1 million of non-cash stock-based compensation expense and \$43.4 million in depreciation and amortization expenses. Excluding the non-cash stock-based compensation and amortization expenses from both years, cash operating expenses in 2024 were \$64.9 million, compared to cash operating expenses of \$63.1 million in 2023.

#### Net Loss<sup>(2)</sup>

Net loss for the fourth quarter of 2024 was \$19.2 million, compared to a net loss of \$3.8 million in the fourth quarter of 2023. The year-overyear increase in net loss of \$15.4 million was primarily due to changes in the (loss)/gain on derivatives, which are driven by fluctuations in the Company's equity warrants and other equity instruments that are measured at fair value and driven by the Company's common stock price.

For the full year 2024, net loss was \$57.0 million, compared to \$53.9 million in 2023.

#### Adjusted EBITDA<sup>(3)</sup>

Adjusted EBITDA for the fourth quarter of 2024 was \$7.4 million, compared to an adjusted EBITDA of \$9.3 million in the fourth quarter of 2023, which included \$6.5 million of specific project-based revenue and operating expense savings. Excluding the one-time benefit in the fourth quarter of 2023, adjusted EBITDA improved \$4.6 million year-over-year primarily driven by strong operating leverage achieved through higher revenues and improved gross margins.

For the full year 2024, Adjusted EBITDA was \$11.6 million, compared to an Adjusted EBITDA loss of \$1.0 million in 2023, delivering a \$12.7 million year-over-year improvement.

#### **Balance Sheet & Capital Expenditures**

As of December 31, 2024, cash and cash equivalents, restricted cash, and short-term investments totaled \$53.8 million. The Company also anticipates receiving approximately \$27.9 million in payments over the next 12 months as interim milestones on a few major customer contracts are met and expected to be billed. In addition, the Company received a \$32 million cash prepayment in the first quarter of 2025 for work related to

a recent contract win, further enhancing the Company's liquidity. Capital expenditures for the fourth quarter of 2024 were \$9.5 million and for the full year 2024 totaled \$50.2 million.

#### 2025 Outlook

BlackSky expects full year 2025 revenue to be between \$125 million and \$142 million, and full year 2025 adjusted EBITDA to be between \$14 million and \$22 million. In addition, the Company anticipates full year 2025 capital expenditures to be between \$60 million and \$70 million, primarily driven by investments in the production and deployment of Gen-3 satellites.

#### **Investment Community Conference Call**

BlackSky will host a conference call and webcast for the investment community this morning at 8:30 a.m. EST. Senior management will review the fourth quarter and full year results, discuss BlackSky's business, and answer questions. To access the live webcast or the archived webcast following completion of the call, please visit the Company's investor relations website at http://ir.blacksky.com and then select "News & Events" for the link to the webcast. A presentation accompanying the webcast can also be found on the investor relations website. To access the conference call, participants should dial 1-877-589-7299 or 1-201-689-8778 at least ten minutes prior to the start of the call. To listen to a replay of the conference call, please dial 1-877-660-6853 or 1-201-612-7415 using access code 13751159. The audio replay will be available from approximately 12:30 p.m. EST on March 6, 2025, through March 20, 2025.

#### About BlackSky

BlackSky is a real-time, space-based intelligence company that delivers on-demand, high-frequency imagery, analytics, and high-frequency monitoring of the most critical and strategic locations, economic assets, and events in the world. BlackSky owns and operates one of the industry's most advanced, purpose-built commercial, real-time intelligence system that combines the power of the BlackSky Spectra<sup>®</sup> tasking and analytics software platform and our proprietary low earth orbit satellite constellation.

With BlackSky, customers can see, understand and anticipate changes for a decisive strategic advantage at the tactical edge, and act not just fast, but first. BlackSky is trusted by some of the most demanding U.S. and international government agencies, commercial businesses, and organizations around the world. BlackSky is headquartered in Herndon, VA, and is publicly traded on the New York Stock Exchange as BKSY. To learn more, visit www.blacksky.com and follow us on X (Twitter).

#### Non-GAAP Financial Measures

Adjusted EBITDA is defined as net income or loss attributable to BlackSky before interest income, interest expense, income taxes, depreciation and amortization, as well as significant non-cash and/or non-recurring expenses as our management believes these items are not as useful in evaluating the Company's core operating performance. These items include, but are not limited to, stock-based compensation expense; unrealized (gain) loss on certain warrants/shares classified as derivative liabilities; non-recurring transaction costs; severance; litigation, settlements, and related costs; impairment losses, income on equity method investment; transaction costs associated with debt and equity financings; and investment loss on short-term

investments. Cash operating expenses is defined as operating expenses less stock-based compensation expense for selling, general, and administrative costs, and depreciation and amortization expense. The Company believes evaluating cash operating expenses is useful to manage expenses as it excludes non-cash items that may obscure the underlying business performance.

Adjusted EBITDA and cash operating expenses are non-GAAP financial performance measures. These measures should not be considered in isolation or as an alternative to measures determined in accordance with GAAP. Please refer to the schedule herein and our filings with the U.S. Securities and Exchange Commission (the "SEC") for a reconciliation of adjusted EBITDA to net loss, the most comparable measure reported in accordance with GAAP, and for a discussion of the presentation, comparability, and use of adjusted EBITDA. Please refer to the schedule herein for a reconciliation of cash operating expenses to operating expenses, the most comparable measure reported in accordance with GAAP, and this press release for a discussion of the use of cash operating expenses.

#### Forward-Looking Statements

Certain statements and other information included in this press release constitute forward-looking statements under applicable securities laws. Words such as "may", "will", "could", "should", "would", "plan", "potential", "intend", "anticipate", "believe", "estimate", "future", "opportunity", "will likely result", or "expect" and other words, terms, and phrases of similar meaning are often intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. All statements, other than statements of historical fact, contained in this press release, including statements as to future performance, our guidance outlook for the year and expected capital expenditures, our ability to sustain revenue growth, expectations regarding the receipt of cash from customers over the next 12 months, expectations regarding global demand for our products and services, our anticipated liquidity and cash flows, our anticipated Gen-3 satellite launch timing, and our expectations related to future profitability on an adjusted basis, are forward-looking statements.

Forward-looking statements are subject to various risks and uncertainties, which could cause actual results to differ materially from the anticipated results or expectations expressed in this press release. As a result, although BlackSky's management believes that the expectations and assumptions on which such forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because BlackSky can give no assurance that they will prove to be correct. The risks that could cause actual results to differ materially from current expectations include, but are not limited to, factors such as long and unpredictable sales cycles, customer demand, and our ability to estimate resources for fixed-price contracts, expenses, and other operational and liquidity needs, as well as the risk factors discussed in our most recent Annual Report on Form 10-K and other disclosures about BlackSky and its business included in BlackSky's Investor Relations website at ir.blacksky.com.

The forward-looking statements contained in this press release are expressly qualified in their entirety by the foregoing cautionary statements. All such forward-looking statements are based upon data available as of the

date of this press release and speak only as of such date. BlackSky disclaims any intention or obligation to update or revise any forward-looking statements as a result of new information or future events, except as may be required under applicable securities law.

#### **Investor Contact**

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## BLACKSKY TECHNOLOGY INC. CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (unaudited)

# (in thousands, except per share amounts)

	Three Months Ended December 31,			Years Ended December 31,			
		2024		2023	2024		2023
Revenue							
Imagery & software analytical services	\$	17,484	\$	19,039	\$ 70,062	\$	65,391
Professional & engineering services		12,886		16,469	 32,031	_	29,101
Total revenue		30,370		35,508	 102,093		94,492
Costs and expenses							
Imagery & software analytical service costs, excluding depreciation and amortization		3,348		3,159	13,907		13,793
Professional & engineering service costs, excluding depreciation and amortization		3,519		8,851	13,525		19,988
Selling, general and administrative		19,078		17,328	74,069		72,617
Research and development		559		118	1,344		643
Depreciation and amortization		9,956		10,696	 43,542		43,431
Total costs and expenses		36,460		40,152	146,387		150,472
Operating loss		(6,090)		(4,644)	(44,294)		(55,980)
(Loss) gain on derivatives		(11,408)		234	(2,815)		7,679
Income on equity method investment		1,401		3,252	1,401		4,165
Interest income		573		461	1,560		2,063
Interest expense		(3,382)		(2,679)	(12,187)		(9,306)
Other income (expense), net		75		1	 56	_	(1,807)
Loss before income taxes		(18,831)		(3,375)	(56,279)		(53,186)
Income tax expense		(394)		(413)	 (744)		(673)
Net loss		(19,225)		(3,788)	 (57,023)		(53,859)
Other comprehensive income		—		_	_		—
Total comprehensive loss	\$	(19,225)	\$	(3,788)	\$ (57,023)	\$	(53,859)
Basic and diluted loss per share of common stock:							
Net loss per share of common stock	\$	(0.63)	\$	(0.21)	\$ (2.66)	\$	(3.18)
Weighted average common shares outstanding - basic and diluted		30,525		17,668	 21,443		16,931

## BLACKSKY TECHNOLOGY INC. CONSOLIDATED BALANCE SHEETS (unaudited) (in thousands, except par value)

		December 31, 2024		December 31, 2023	
Assets					
Current assets:					
Cash and cash equivalents	\$	13,056	\$	32,815	
Restricted cash		1,322		619	
Short-term investments		39,406		19,697	
Accounts receivable, net of allowance of \$45 and \$151, respectively		14,701		7,071	
Contract assets		27,852		15,213	
Inventories		6,043			
Prepaid expenses and other current assets		4,356		3,916	
Total current assets		106,736		79,331	
Property and equipment - net		45,614		67,116	
Operating lease right of use assets - net		4,029		1,630	
Goodwill		9,393		9,393	
Intangible assets - net		6,508		1,357	
Satellite work in process		80,601		55,976	
Other assets		1,461		9,263	
Total assets	\$	254,342	\$	224,066	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable and accrued liabilities	\$	20,420	\$	11,573	
Amounts payable to equity method investees		_		10,843	
Contract liabilities - current		2,183		3,670	
Debt - current portion		1,927		_	
Other current liabilities		1,493		1,405	
Total current liabilities		26,023		27,491	
Operating lease liabilities		8,048		3,041	
Derivative liabilities		17,964		15,149	
Long-term debt - net of current portion		105,736		83,502	
Other liabilities		2,387		1,724	
Total liabilities		160,158		130,907	
Stockholders' equity:					
Class A common stock, \$0.0001 par value-authorized, 300,000 shares; issued, 30,960 and 18,154 shares; outstanding, 30,662 shares and 17,855 shares as of December 31, 2024 and 2023, respectively.	3	3		2	
Additional paid-in capital		750,174		692,127	
Accumulated deficit		(655,993)		(598,970)	
Total stockholders' equity		94,184		93,159	
Total liabilities and stockholders' equity	\$	254,342	\$	224,066	

## BLACKSKY TECHNOLOGY INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (in thousands)

	Years Ended De	cember 31,
	2024	2023
Cash flows from operating activities:		
Net loss	\$ (57,023) \$	(53,859
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization expense	43,542	43,431
Transfer of satellite work in process to engineering service costs	334	4,854
Operating lease right of use assets amortization	583	883
Bad debt expense	145	179
Stock-based compensation expense	11,169	10,862
Amortization of debt issuance costs and non-cash interest expense	9,207	7,967
Loss (gain) on derivatives	2,815	(7,679
Non-cash interest income	(1,074)	(796
Loss on impairment of assets	131	81
Loss on disposal of assets	44	12
Income on equity method investment	(1,401)	(4,165
Other, net	321	_
Changes in operating assets and liabilities:		
Accounts receivable	(7,775)	(4,13)
Contract assets - current and long-term	(4,989)	(16,299
Prepaid expenses and other current assets	556	1,118
Other assets	2,428	1,328
Accounts payable and accrued liabilities	(4,080)	3,310
Other current liabilities	(356)	(1,041
Contract liabilities - current and long-term	(978)	(3,05)
Other liabilities	17	(538
Net cash used in operating activities	(6,384)	(17,421
Cash flows from investing activities:		(,
Purchase of property and equipment	(15,678)	(15,274
Satellite work in process	(34,558)	(28,441
Purchases of short-term investments	(52,860)	(40,078
Proceeds from maturities of short-term investments	34.225	59,110
Cash received from business acquisition	541	
Proceeds from sale of equity method investment	_	9,450
Proceeds from sale of property and equipment	_	22
Net cash used in investing activities	(68,330)	(15,211
Cash flows from financing activities:	(08,330)	(13,211
Proceeds from equity issuances, net of equity issuance costs	47,009	32,733
Proceeds from issuance of debt	20,000	52,753
Proceeds from options exercised and ESPP shares purchased	308	
Debt payments	(10,000)	
		_
Payments for debt issuance costs	(632)	(1.410
Withholding tax payments on vesting of restricted stock units	(967)	(1,410
Payments for deferred financing costs		(67
Payments for deferred offering costs	(60)	-
Payments of transaction costs for debt modification	_	(1,31)
Payments of transaction costs related to derivative liabilities		(905
Net cash provided by financing activities	55,658	29,050
Net decrease in cash, cash equivalents, and restricted cash	(19,056)	(3,582
Cash, cash equivalents, and restricted cash – beginning of year	33,434	37,010
Cash, cash equivalents, and restricted cash – end of year	\$ 14,378 \$	33,434

## BLACKSKY TECHNOLOGY INC. RECONCILIATION OF NET LOSS TO ADJUSTED EBITDA (unaudited) (in thousands)

	Th	ree Months End	led December 31,	Years Ended	Years Ended December 31,		
		2024	2023	2024	2023		
Net loss	\$	(19,225)	\$ (3,788)	\$ (57,023)	\$ (53,859)		
Interest income		(573)	(461)	(1,560)	(2,063)		
Interest expense		3,382	2,679	12,187	9,306		
Income tax expense		394	413	744	673		
Depreciation and amortization		9,956	10,696	43,542	43,431		
Stock-based compensation expense		2,925	3,137	11,169	10,862		
Loss (gain) on derivatives		11,408	(234)	2,815	(7,679)		
Non-recurring transaction costs		231	_	459	_		
Litigation, settlements, and related costs		218	—	355	—		
Severance		_	28	219	590		
Impairment losses		60	81	131	81		
Income on equity method investment		(1,401)	(3,252)	(1,401)	(4,165)		
Transaction costs associated with debt and equity financings			—	—	1,738		
Investment loss on short-term investments		_	—	—	55		
Adjusted EBITDA	\$	7,375	\$ 9,299	\$ 11,637	\$ (1,030)		

## BLACKSKY TECHNOLOGY INC. RECONCILIATION OF OPERATING EXPENSES TO CASH OPERATING EXPENSES (unaudited) (in thousands)

	Three Months Ended December 31,				Years Ended December 31,			
	2024			2023		2024		2023
Operating expenses	\$	29,593	\$	28,142	\$	118,955	\$	116,691
Stock-based compensation for selling, general and administrative costs		(2,779)		(2,969)		(10,526)		(10,118)
Depreciation and amortization		(9,956)		(10,696)		(43,542)		(43,431)
Cash operating expenses	\$	16,858	\$	14,477	\$	64,887	\$	63,142